



May 3, 2016

MEMORANDUM

TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer

FROM: Carol A. Lichon, CPPO, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #16-0363 FOR CLEANING OF ROOFS, OTHER STRUCTURES AND SURFACES

Bids to provide 'Cleaning of Roofs, Other Structures and Surfaces' were received from four vendors on April 12, 2016. The bid of Awnclean USA, Inc., was the best low bid meeting the advertised specifications based on a sealed scenario. Santana Pressure Cleaning Services, Inc., was non-responsive to the requirement of being in business for a minimum of five (5) years under the same legal entity as per the bid specifications. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the transfer from capital budget allocated to the Facilities Services Department.

Requested by:
Jody Dumas

“Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.”

Posting Date: 04/26/2016

Not to exceed
Fiscal Impact: \$150,000.00

Recommended Motion: That the bid of Awnclean USA, Inc., to provide 'Cleaning of Roofs, Other Structures and Surfaces' in an amount not to exceed \$150,000.00, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Cleaning of Roofs, Other Structures and Surfaces - Bid #16-0363

Opening April 12, 2016 at 2:00 p.m.

Bidder proposes and agrees to provide all supervision, labor, materials, chemicals, consumables, transportation, fuel, equipment and services as necessary for the proper completion of cleaning various roofs, and other structures and surfaces.		Awnclean USA, Inc.	Gorilla Kleen	Santana Pressure Cleaning Services, Inc.	Total Pressure Cleaning Services, Inc.
Item	DESCRIPTION	PRICE	PRICE	PRICE	PRICE
ROOFS					
1	Pressure clean coated metal roofs: Per square foot	\$0.045	\$0.079	\$0.04	\$0.07
2	Pressure clean general roofs: Per square foot	\$0.045	\$0.075	\$0.04	\$0.05
FLAT SURFACES					
3	Pressure clean flat surfaces: i.e., sidewalks, decking, driveways: Per square foot	\$0.035	\$0.05	\$0.025	\$0.05
VERTICAL SURFACES: i.e., concrete, split-face block, brick walls					
4	Pressure clean vertical surfaces up to 15 feet high: Per square foot	\$0.035	\$0.04	\$0.03	\$0.05
5	Pressure clean vertical surfaces over 15 feet high: Per square foot	\$0.04	\$0.05	\$0.03	\$0.05
GENERAL CLEANING OF SURFACES: Specialized services (not included elsewhere in bid) i.e., kitchen exhaust duct systems, gymnasiums/cafeterias ceilings, rafters, other surfaces, tile and grout, specialized services, gum removal, stain prevention					
6	STANDARD HOURS - 7:00 a.m. through 5:00 p.m., Monday through Friday. Hourly rate, including overhead and profit.	\$30.00	\$30.00	\$28.00	\$35.00
7	NON-STANDARD HOURS - prior to 7:00 a.m. and after 5:00 p.m. Monday through Friday, and Saturdays and Sundays. Hourly rate, including overhead and profit.	\$30.00	\$30.00	\$28.00	\$35.00
MATERIALS FOR SPECIALIZED SERVICES					
8	Materials for specialized services to be billed at net cost. Include a percentage allowed for overhead and profit. MAXIMUM 10%. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included.	10%	9.9%	10%	0%
RENTAL OF EQUIPMENT: This category is to be used only with prior written approval from the Facilities Services representative.					
9	Rentals be billed at net cost. Include percentage for overhead and profit. MAXIMUM 10%. No mark-up of sales tax. A copy of rental invoice must be included.	10%	9.9%	10%	0%

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Cleaning of Roofs, Other Structures and Surfaces - Bid #16-0363

Opening April 12, 2016 at 2:00 p.m.

Bidder proposes and agrees to provide all supervision, labor, materials, chemicals, consumables, transportation, fuel, equipment and services as necessary for the proper completion of cleaning various roofs, and other structures and surfaces.		Awnclean USA, Inc.	Gorilla Kleen	Santana Pressure Cleaning Services, Inc.	Total Pressure Cleaning Services, Inc.
SUBCONTRACTED SERVICES: This category is for services not used in the regular course of the services specified herein, and is to be used only with prior written approval from the Facilities Services representative.					
10	Subcontracted services are to be billed at net cost. Include a percentage allowed for overhead and profit. MAXIMUM 10%. No mark-up of sales tax allowed. A copy of subcontracted services invoice must be included with all billings to the SBSC.	0%	9.9%	0%	0%
Contact:		Amy Diehl	John Cloud	Mario Santana	Alberto Suarez
Address:		501 North Newport Avenue	1663 11th Street	8506 North Dexter Avenue	941 West Cimmeron Drive
		Tampa, FL 33606	Sarasota, FL 34236	Tampa, FL 33604	Tampa, FL 33605
Telephone:		813-258-9344	941-952-1000	813-932-2054	813-236-9813
Fax:		813-258-9347	941-951-0801	813-932-2053	813-236-6216
Federal I.D.:		59-2989871	45-2825678	46-3376737	20-5580932
E-Mail Address:		amy@awnclean.com	john@gorillakleen.com	mario@needpressureclean.com	totalpressurecleaning svcs@verizon.net
Recorded by: Diane Gentile		Witnessed by: Joyce Haney			